N E L L O

Corporate Headquarters
1201 S. Sheridan St.
South Bend, IN 46619
(800) 806-3556
Fax: (574) 288-5860

6/30/2026

Horvath Communications, Inc.
2307 Edison Road
South Bend, IN 46615

Attn.: Gina Rodefer
(574) 237-0464
grodefer@horvathcommunications.com

Per your request, please review our quotation #105456 for a 170' tall Nello Model NTP Pole Tower for HV1768 Lincoln Street.

If you have any questions or require further information, please feel free to contact me at (800) 806-3556, ext. 1267 or email me at jpawlicki@nelloinc.com.

Thank you for the opportunity to earn your business.

Sincerely,
Nello Corporation

Jason Pawlicki
Wireless Business Develo

Enclosure: Per Above
LAN

N E L L O

Quotation

105456

Nello Inside Contact

Jason Pawlicki

Office: (800)806-3556 Ext.: 1267

Email: jpawlicki@nelloinc.com

Fax: (574)288-5860

Quotation Prepared For
Horvath Communications, Inc.
Gina Rodefer 2307 Edison Road South Bend, IN 46615 Phone: (574) 237-0464 Email: grodefer@horvathcommunications.co

Quote Date:	6/30/2026
Expires:	7/30/2026
Tower Type	
Pole	

Site Location / Reference	
HV1768 Lincoln Street	
Ottawa County, MI	
FOB	**Terms**
South Bend, IN	TBD

Tower Design Parameters

The tower has been designed for an ultimate wind speed of 107 mph with 0-in of radial ice in accordance with ANSI/TIA-222-H.

The tower has also been designed for a basic wind speed of 40 mph with 1.5-in of radial ice in accordance with ANSI/TIA-222-H.

The tower has been designed with a twist/sway limit per ANSI/TIA-222-H.

Revision H Parameters: Topo. Category - 1

This structure has been designed for a 0’ fall radius as requested.

Tower Items

	Quantity	Unit Price	Sub-Total
Tower Configuration (170' Tower)			
Exposure Category C, Risk Category 2	1	$89,595.00	$89,595.00

Materials to be provided include:

All necessary tower sections and assembly hardware.

Hot dip galvanized after fabrication.

Step bolts for climbing.

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Freight Items

Estimated freight charges to ship anchor steel prior to tower shipment.	$600.00
Estimated freight charges with unloading by others to the nearest access point to the site. (2 Trucks)	$3,454.00

Anchor Steel Required

Item	Description	Quantity	UnitPrice	Sub-Total
527731	Anchor Bolts and Embedment Plates	1	$5,000.00	$5,000.00
			Subtotal:	$5,000.00

Design Drawings

Conventional foundation design based on customer supplied soil report with or without State PE seal. (State seal specified by customer)	$800.00
Site specific tower drawings with or without state PE seal (as specified by customer)	$800.00

Pricing Continued On Next Page

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Additional Items

Item	Description	Quantity	UnitPrice	Sub-Total
100131	Two Post Waveguide Bridge Kit, 24" x 10'. Triple Level Trapeze, Two 14' burial posts.	1	$1,464.00	$1,464.00
158484	5/8" x 6' Copper Clad Lightning Rod (includes hardware)	1	$127.50	$127.50
433582	AllFasteners NTP Safety Climb Kit, 200', Galvanized Cable	1	$691.80	$691.80
542890	Grounding Assembly for Base of NSX/NGX/NTP Tower TIA-222-G and TIA-222-H (Harger Ground Clamp)	1	$625.00	$625.00
			Subtotal:	$2,908.30

Sales Tax

State sales tax, MI (6%)	$5,850.00

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Antenna / Mount Loading

Item	Quantity	Height (Ft)
42,000 sq in CaAa	1	170
15,000 sq in CaAa	1	165
15,000 sq in CaAa	1	154
15,000 sq in CaAa	1	144

Feedline Loading

Item	Quantity	Height (Ft)
LDF7-50A (1-5/8 FOAM)	18	170
LDF7-50A (1-5/8 FOAM)	12	165
LDF7-50A (1-5/8 FOAM)	12	154
LDF7-50A (1-5/8 FOAM)	12	144

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Notes

Typical lead times are 8 - 10 weeks for fabrication to be verified upon acceptance of order and drawings/anchor steel to follow within 3 weeks of order. Please see Additional Item notes above for specifically requested lead times.

Note: Ultimate wind speed is based on wind map from ASCE-7-16.

Note: Area loading within 5' from top of tower is assumed to include lightning rod and, if required, beacon.

Note: Area loading is assumed to include mounts.
Note: Nello will need verification of feedlines. Any difference between what has been loaded for design and actual loading may change tower design/price.

The quote is based on the TNX tower design and should be verified when reviewing the quote. Quote may be updated if more information becomes available.

Please review optional items included with this quote. If changes are required the quote may be updated.

Code requirements are based on coordinates supplied with this quote. If no coordinates were supplied the structure will be designed per the default TIA code for the structure location.

Loading for required lighting will be added for any structure with an appurtenance reaching over 200ft. Structures under 200ft will not include loading for lights unless specified in the quote request.

If no specific site location is given at the time of the quote. Rev H defaults Risk Category II, Exposure C, and Topographic Category 1 are used, along with county TIA-Rev H requirements. The tower design/price may change when actual coordinates are provided.

Purchaser agrees to accept delivery on the mutually agreed to delivery date. If this date passes and the product is completed and staged for delivery the Purchaser agrees that the transaction will be on a "bill and hold" basis. In accepting the bill and hold transaction, the Purchaser acknowledges that it has accepted title to the goods, including all risks of ownership and that the order is a fixed commitment to purchase goods from Nello Corporation. Quotation subject to Nello Corporation's Terms and Conditions.

Storage charges of $350.00 per month may apply starting 60 days after original scheduled ship date.

Dimensional information is preliminary only; it may change upon final design.

The effects of torsion HAVE NOT been considered in the EPA values shown. These EPA values are correct for symmetrically loaded instances wher torque is not present (such as one top mounted antenna at the center of the tower, or three leg mounted panel antennas symmetrically mounted around the tower). Should torque be present, the allowable EPA value shown will be reduced. In some cases this reduction will be significant. Please consult a Nello representative to determine if torque needs to be considered and how much the allowable EPA value will be reduced due to its inclusion.

Due to the fluctuation in material price any structure order placed on hold is subject to a price review at the time of its release from hold status. This may cause an increase in price to occur.

Due to the fluctuation in material price, Nello reserves the right to review all material pricing prior to accepting any order.

All Nello mounts are quoted with support pipes of appropriate length for most applications if not otherwise specified. If different support pipe lengths are required at the time of the order, additional costs may be incurred.

All sector mounts are quoted at default azimuths of 120 degrees apart if not otherwise specified. Any changes in the sector azimuths may result in additional charges and/or an increase in delivery lead times.

Freight charges quoted are for provided materials only. Additional freight charges may be incurred with the order of additional items.

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South Bend, IN	TBD

Estimates for freight are only estimates, actual freight charges will be invoiced at the time of shipment.

This quotation does not include any sales, use, excise, contractors or any other taxes not specifically detailed in this proposal.

If a Customer requests to pick up a tower, a $300.00 per truck charge may apply for dunage and loading.

If sales tax is listed as an option the sales tax is calculated on tower steel and included options only. Additional items will increase sales tax.

If additional/future growth is required for the structure design, unless otherwise specified in the documents provided by the customer, Nello will adjust the overall capacity rating to achieve this requirement.

Standard upper/top level port sizes are 6"x12", 8"x16", and 8"x18" at a minimum of 120 degrees apart from each other. Nello can provide custom size ports for an additional charge.

Standard base/lower level port sizes are 9"x24" or 10"x30". Maximum base ports can be 18"x30" and Nello can provide custom size ports for an additional charge. Standard azimuths for base ports are 0, 90, 180, and 270 degrees at 7.5' and 3.5' (this is just a Nello standard MOST customer requests can be accommodated).

Standard TIA-Rev H grounding has been supplied with the quote only (drawings/material list is available upon request). If the site requires more than the TIA-Rev H standard please discuss this with your inside sales representative.

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FOB	**Terms**
South Bend, IN	TBD

This quotation is based on the terms and conditions proposed above including the standard terms and conditions at www.nelloinc.com and is subject to our review and final acceptance of your order. No other terms are valid unless signed by an authorized officer of Nello Corporation.

Submitted By: Nello Corporation

Jason Pawlicki
Wireless Business Developme

Acceptance of Customer:

Please enter our order for the above items in accordance with this proposal.

Signature: _____

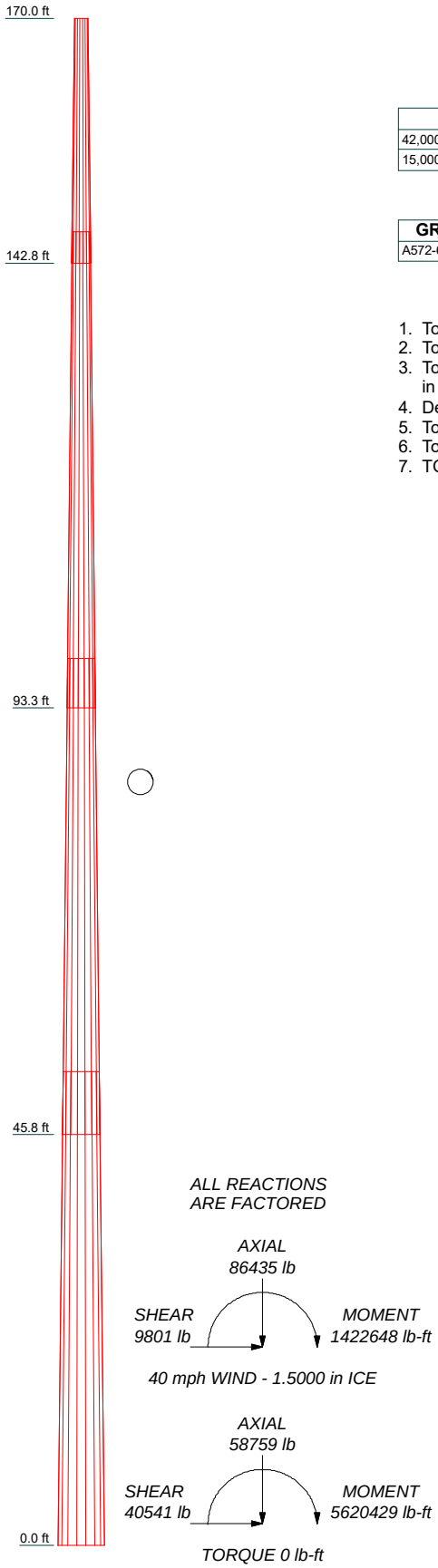
Name (print): _____

Title: _____

Purchase Order: _____

Date: _____

Section	Length (ft)	Number of Sides	Thickness (in)	Socket Length (ft)	Top Dia (in)	Bot Dia (in)	Grade	Weight (lb)
1	27.25	18	0.1875	3.50	18.0000	25.3800		1305.2
2	53.00	18	0.3750	5.50	24.0571	38.4109		7286.6
3	53.00	18	0.3750	7.00	36.1713	50.5251	A572-65	10147.1
4	52.75	18	0.3750		47.8793	62.1654		12842.7
								31581.6



ALL REACTIONS ARE FACTORED

AXIAL 86435 lb

SHEAR 9801 lb

MOMENT 1422648 lb-ft

40 mph WIND - 1.5000 in ICE

AXIAL 58759 lb

SHEAR 40541 lb

MOMENT 5620429 lb-ft

TORQUE 0 lb-ft

REACTIONS - 107 mph WIND

DESIGNED APPURTENANCE LOADING

TYPE	ELEVATION	TYPE	ELEVATION
42,000 sq in CaAa	170	15,000 sq in CaAa	154
15,000 sq in CaAa	165	15,000 sq in CaAa	144

MATERIAL STRENGTH

GRADE	Fy	Fu	GRADE	Fy	Fu
A572-65	65 ksi	80 ksi			

TOWER DESIGN NOTES

1. Tower designed for Exposure C to the TIA-222-H Standard.
2. Tower designed for a 107 mph ultimate wind in accordance with the TIA-222-H Standard.
3. Tower is also designed for a 40 mph basic wind with 1.50 in ice. Ice is considered to increase in thickness with height.
4. Deflections are based upon a 60 mph wind.
5. Tower Risk Category II.
6. Topographic Category 1 with Crest Height of 0.00 ft
7. TOWER RATING: 99.4%

Nello Corporation
1201 S. Sheridan Street
South Bend, IN. 46619
Phone: 800-806-3556
FAX:

Job: ***RFQ105456***			
Project:			
Client: Horvath Communications, Inc.		Drawn by: LAN	App'd:
Code: TIA-222-H		Date: 06/29/26	Scale: NTS
Path: N:\eri\ Proposal\105400\105456.eri			Dwg No. E-1

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1201 South Sheridan St.
South Bend, IN 46619
574-288-3632 (phone)
574-288-5860 (fax)
www.nelloinc.com

Quote Number:	105456
Tower Model:	
Company:	Horvath Communications, Inc.
Site Name:	HV1768 Lincoln Street
County:	Ottawa
State:	MI
Date:	06/29/26

v3.08

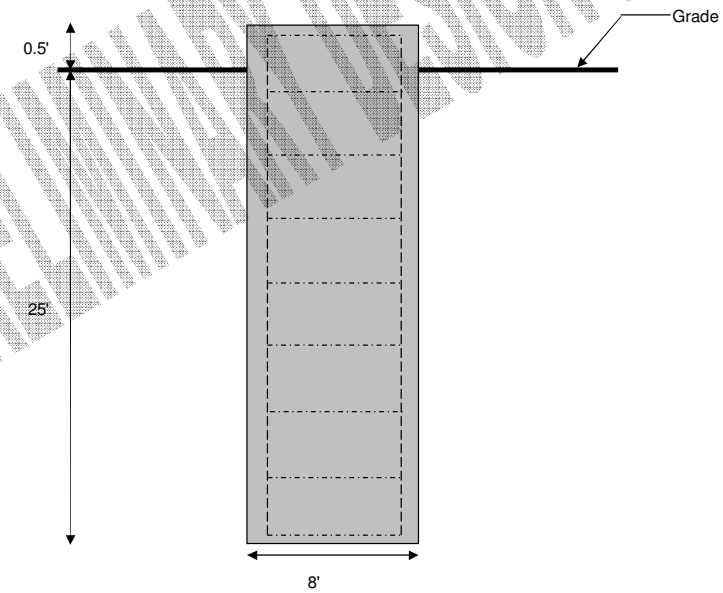
Preliminary Design Summary

Foundation Dimensions	
Depth	25'
Pier Extension	0.5'
Pier Diameter	8'
Clear Cover	3"
Bolt Circle Diameter	69.5"
Volume	47.5 cubic yards
Pier Reinforcement	
Quantity	42
Size	#9
Length	300"
Weight	3570.0 lb
Tie Reinforcement	
Quantity	20
Size	#5
Total Length	298.2"
Weight-Total	518.0 lb

Preliminary Design, DO NOT INSTALL

Concrete compressive strength, f'c: 4500 psi
Normal sand soils as defined by ANS/TIA-222-H

* Not to scale, shown with typical reinforcement pattern



PRELIMINARY DESIGN DO NOT INSTALL

PIER - PAD FOUNDATION ESTIMATE

Preliminary Design - Do Not Install

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Quote Number:	**105456**
Tower Model:	**NTP 62" X 170'**
Company:	**Horvath Communications, Inc.**
Site Name:	**HV1768 Lincoln Street**
County:	**Ottawa**
State:	**MI**
Date:	**06/29/26**

V3.06

Foundation estimate for NTP 62" X 170' based on Normal sand soils as defined by ANS/TIA-222-H.

Mat Foundation with Raised Pier

- Concrete Dimensions: 27.0 ft x 27.0 ft x 2.0 ft thick block bearing at 7.0 ft deep with one 8.0 ft diameter raised pier extending 0.5 ft above grade. (64.2 cu yd concrete)
- Mat Reinforcement: 28 #10 rebar per direction per layer, 112 total (12771# total)
- Pier Reinforcement: 28 #11 rebar with hooks per pier, 28 total (1260# total)
- Pier Ties: 6 #5 standard ties per pier, 6 total (156# total)
- Concrete Strength: 4500 psi

